



IUS JURIS®
Solutions for the Legal Profession™

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Professional Biography

KIRAN C. CHHAGANLAL

Kiran Chhaganlal is an accomplished senior executive with 20+ years of operational experience in start-up as well as multi-national companies internationally. He earned his *Bachelor of Laws (LL.B.)* and *Master of Laws (LL.M.)* from the London School of Economics, the *Barrister-at-Law* degree from Grays' Inn, London, and the *Certificate of Law* from Victoria University in Wellington, New Zealand.

Mr. Chhaganlal is the Founder and CEO of *Ius Juris LLC*, which is solely focused in providing legal process outsourcing and off-shoring legal services to India for USA-based attorneys. *Ius Juris* has a dedicated team of lawyers who are well able to, at truly low cost, consistently deliver high quality legal support, services and back-up in various practice areas, including Intellectual Property, Contracts Drafting, Review, and Management, Legal Research, Legal Documents Review, and General Support. The "*Black Book of Outsourcing*" in its Market Survey judged *Ius Juris* to be among the 'Top Ten Legal Process Outsourcing' companies in the world in its first full year of operation.

As a Co-Founder of *Harbour Bridge Ventures, Inc.*, he has provided funding, business development, BPO, and strategic advice and hands-on assistance to established and emerging companies. *HBV* has been instrumental in providing investment and growth funding to its portfolio companies. Mr. Chhaganlal was also the Co-Founder and Managing Partner of *Florida Technology Partners, LLP*, which set up and managed a network of Angel investors funding early-stage technology companies. The *FTP* portfolio companies raised over US\$700 Million in funding between them.

He played a key role in transforming *Telecom New Zealand* from a government-owned operation to a private company, which was sold to *Bell Atlantic* and *Ameritech* for NZ\$4.2 Billion (US\$3.0 Billion) in 1987. Telecom then had a successful IPO. Mr. Chhaganlal helped start-up BellSouth New Zealand, which built a nationwide GSM wireless communications network. The company, owned by *BellSouth* of USA and *Singapore Technologies* of Singapore, was sold to *Vodafone* in UK for NZ\$750 Million (US\$510 Million) in 1998. Mr. Chhaganlal was a key player in the entire process of building up the company and in its sale. He stayed for almost a year with Vodafone New Zealand and Australasia after the sale, before deciding to come to USA.

During his distinguished career, Mr. Chhaganlal has created and led business development, legal, regulatory, corporate compliance, real estate and corporate communications departments within multi-national companies. He is also a patent inventor, with a successful patent registration in USA. Mr. Chhaganlal has lived at least 8 years each in India, Fiji Islands, England and New Zealand, and now in USA since 2000.

Mr. Chhaganlal is Charter Member, Past-President, and now Chairman of *TiE Florida*. He is also on the Board of *Center for Autism and Related Disabilities* in Orlando, Florida. He was elected National President of the *New Zealand Corporate Lawyers Association* for three consecutive terms, as well as being a Charter Member of the *Rotary Club of Auckland Harbourside* in New Zealand. He has served as President and Executive Committee Member of several Indian cultural and community organizations in four countries.

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